



How data can help you with making better credit management decisions

Customer behaviour is changing

- Convenience
- Personalisation
- Sharing
- Trust



WE MILLENNIALS...

EXPECT
REAL-TIME
CONFIRMATION OF
OUR PAYMENTS

EXPECT A **SMOOTH
AND EASY (MOBILE)**
EXPERIENCE

ARE ACCUSTOMED
TO **SEEING BILL
ALERTS** BASED
ON CHOICE OF
FREQUENCY

WANT
OPTIONS ON HOW
TO RECEIVE AND
PAY OUR BILLS

LIKE
TRANSPARENCY
AND CONTROL

WANT
TO FLIP THROUGH
OUR MESSAGES
AND SEARCH ON
THE FLY

LOVE
VISUALIZATION &
PERSONALIZATION

ACCEPTEMAIL
ticks all these
boxes for bill
payments.





Evolutions in billing and payment

Fragmentation in devices



- Renderability
- UI

In messaging

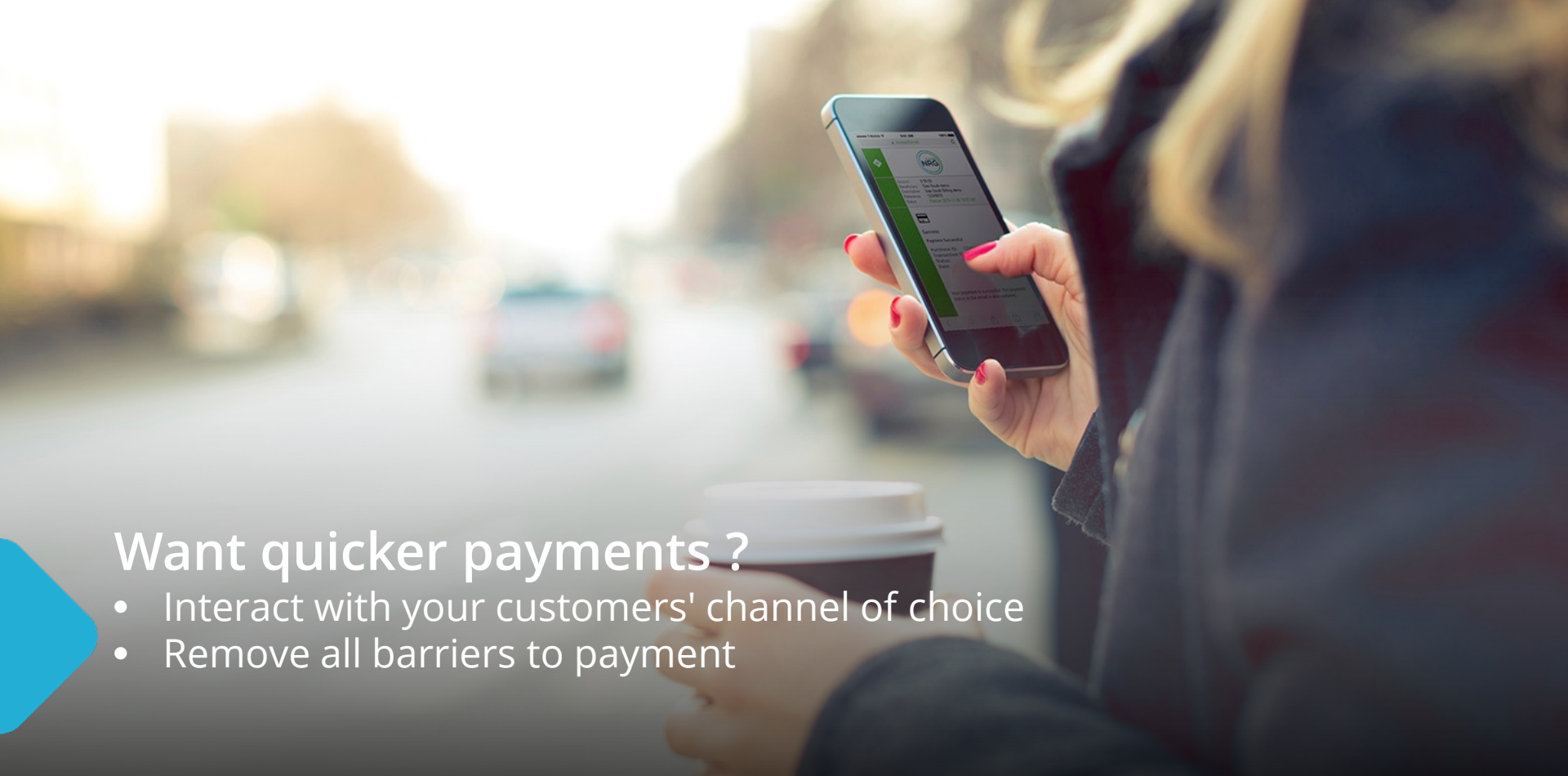


- Omni channel
- Consumer preferences

In payments



- Gateways
- Sender options



Want quicker payments ?

- Interact with your customers' channel of choice
- Remove all barriers to payment

Make static bills dynamic with Smartpix



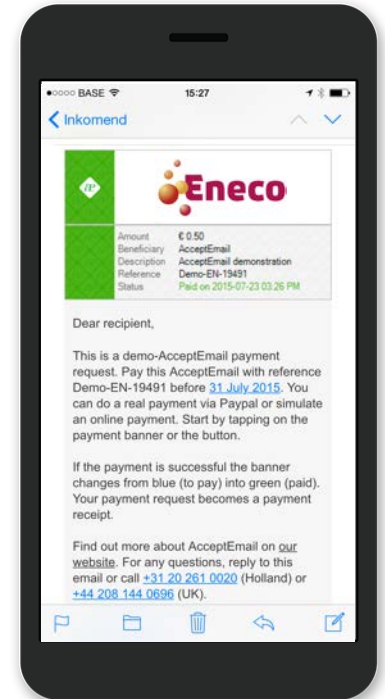
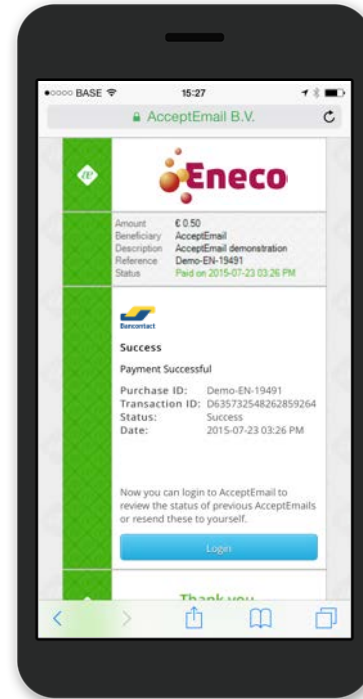
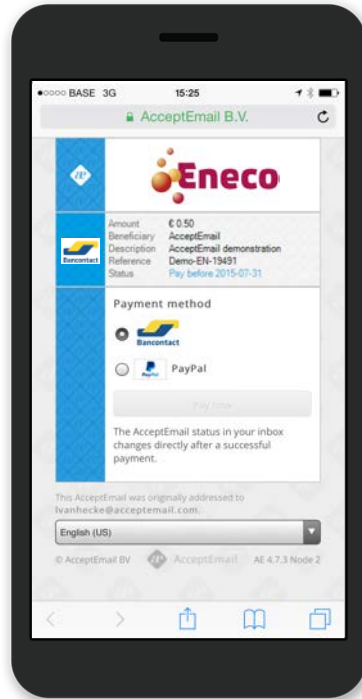
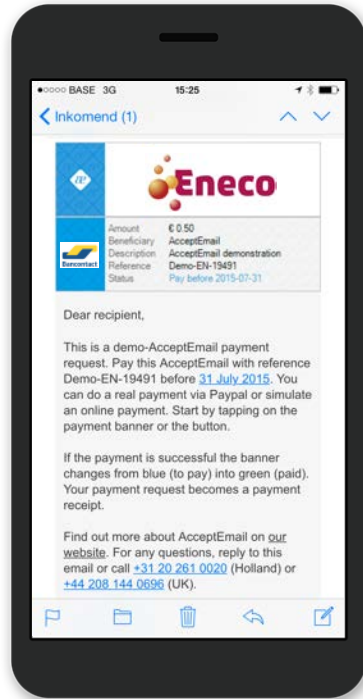
To be Paid

Due in x days

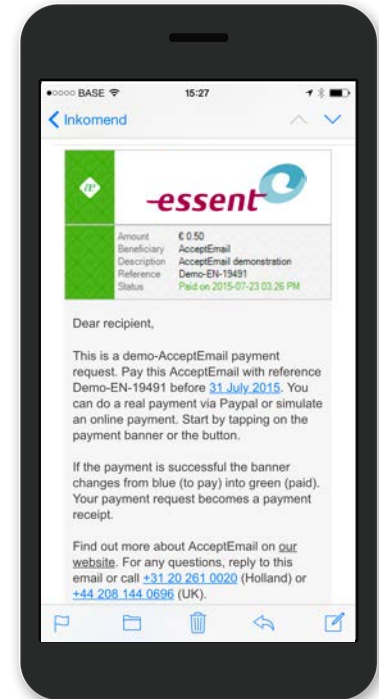
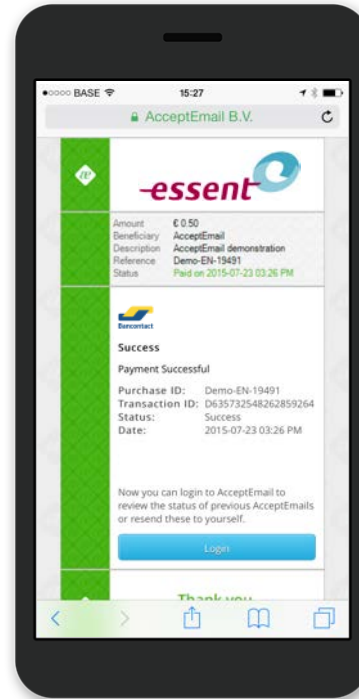
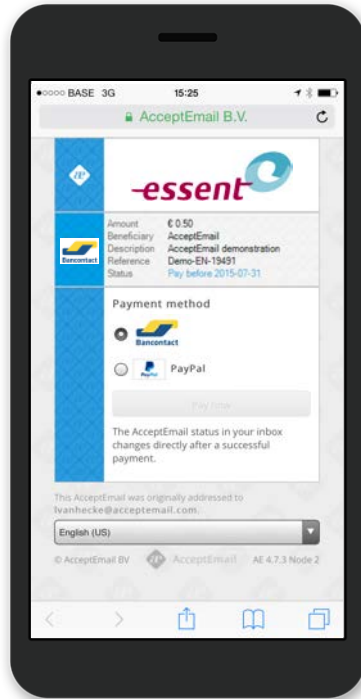
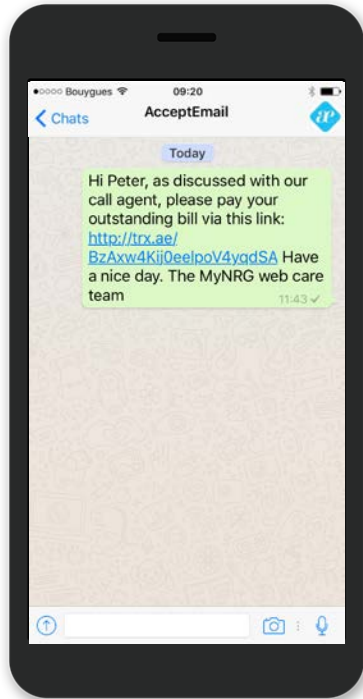
Paid

Past Due/Cancelled

Paying bills the easy way. Simple and secure.

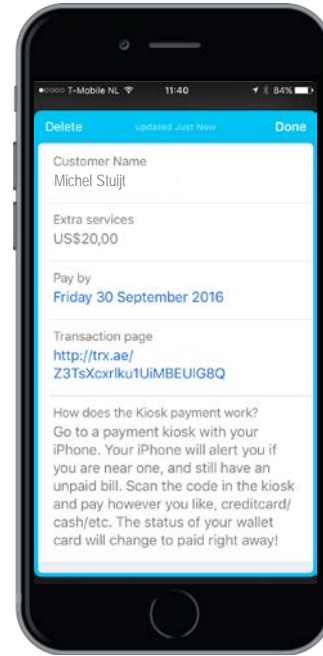
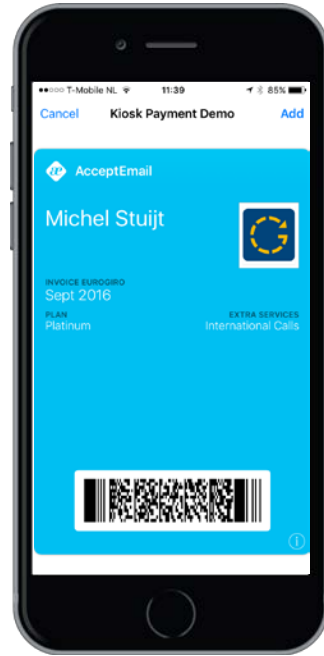
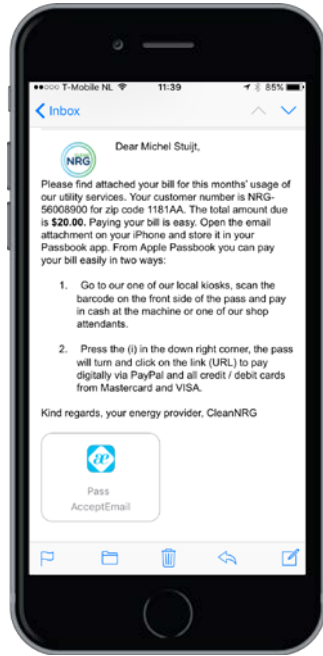


Or start bill pay from Whatsapp or text message





AcceptEmail in Apple Passbook



Give customers freedom of choice

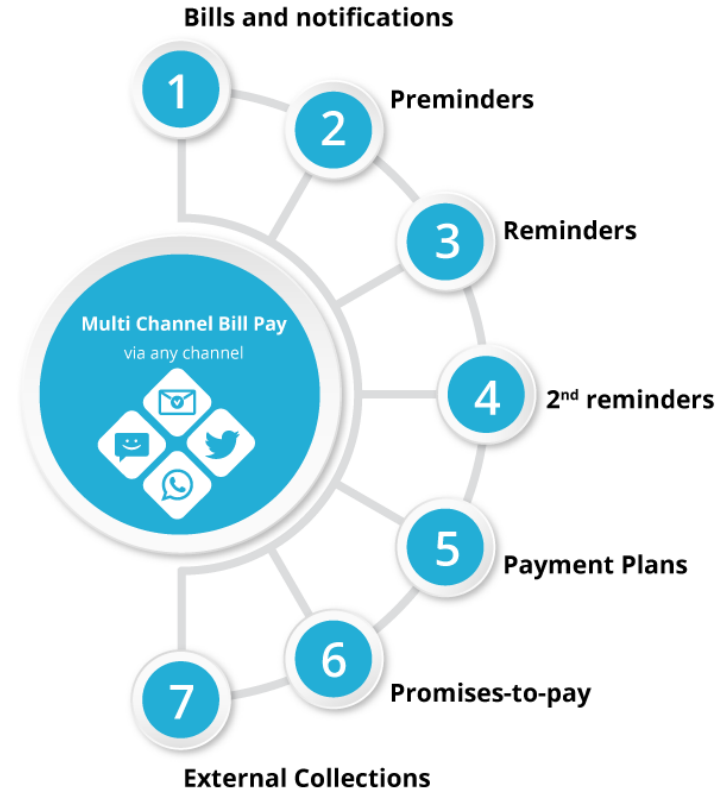


How to get the most out of this?



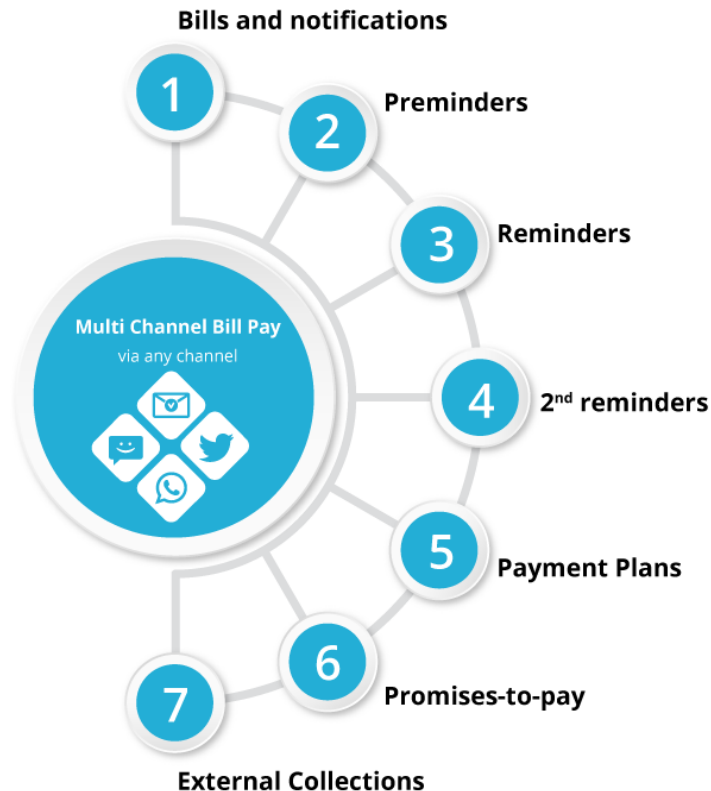
Interactivity

- Credit Management logic determines what to send and when
- Messages are sent via different channels
- Payment status is synchronized across all channels





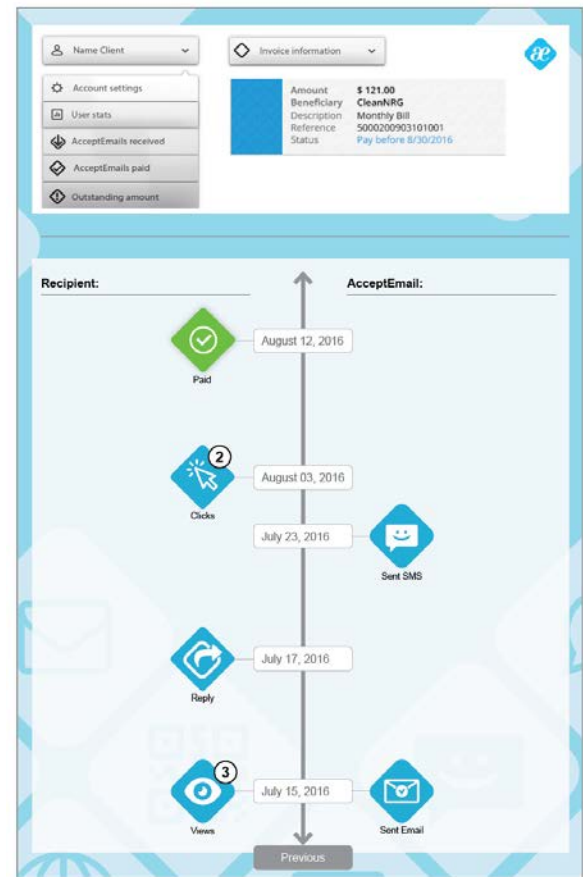
Measure reactions

- All information is logged
 - Arrives
 - Opens
 - Clicks
 - Attempts to pay
- Increase efficiency and conversion



Full History

- All activities per customer on @, , ,
- Available through API and UI
- UI in timeline format
- Message type, Delivery status, Payment status
- Review sent message



The screenshot displays the 'Full History' interface for a customer. At the top, there are dropdown menus for 'Name Client' and 'Invoice information'. The 'Invoice information' section shows:

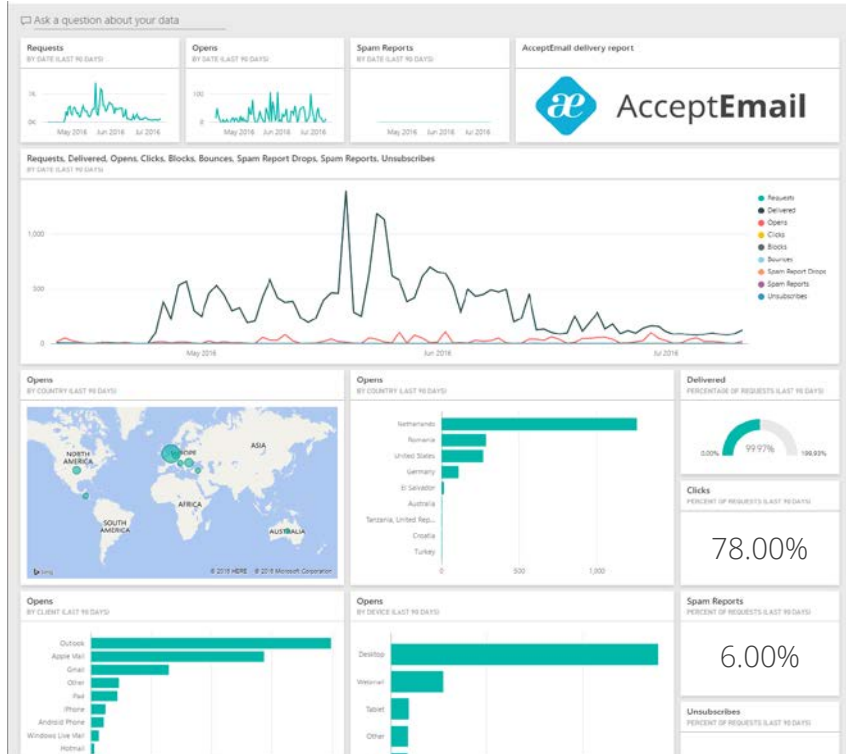
Amount	\$ 121.00
Beneficiary	CleanNRG
Description	Monthly Bill
Reference	5000200903101001
Status	Play before 8/30/2016

Below the invoice information, there is a list of activities in a timeline format, categorized into 'Recipient:' and 'AcceptEmail:'. The activities are:

- August 12, 2016: Paid (Green checkmark icon)
- August 03, 2016: Clicks (Blue cursor icon with a '2' badge)
- July 23, 2016: Sent SMS (Blue speech bubble icon)
- July 17, 2016: Reply (Blue speech bubble icon)
- July 15, 2016: Views (Blue eye icon with a '3' badge) and Sent Email (Blue envelope icon)

A 'Previous' button is located at the bottom of the timeline.

Extended Billing Analytics



- Integration with BI tools
- Analytics:
 - For
 - Any type of AcceptEmail
 - Any channel
 - At
 - Batch level
 - Individual level
- Possibility to profile dynamically using realtime information flow



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